

Services



Privately Held Companies

The dynamics of privately held companies, especially family-owned businesses, are unique and often tricky. Beyond the basics of running and growing a successful business, key issues can include more specific problems such as succession planning, dealing with partners, shareholders, siblings and minority investors, developing an exit strategy, and more.

Having worked with privately held companies for generations, EisnerLubin recognizes the complexity of business decision making. Start-ups to long-established companies retain us for our in-depth advice and proactive counsel. We help business owners make informed, smart decisions that will enable them to reach common business objectives and long-term goals.

We provide guidance on growth and profitability. To do this, we move partners and shareholders beyond their differences to plan for the organization's future. Advice includes structuring the company for progress and reinforcing its leadership team. Well before succession is imminent, we help plan for a fair, seamless transfer of ownership.

Our approach is wide ranging, going beyond the typical CPA service menu, and includes the following:

Tax saving strategies

- [Estate planning and wealth preservation](#)
- Family limited partnerships
- Corporate structure
- Compensation strategies
- Profit enhancement program
- State and local planning
- International business advice

Business services

- Succession planning
- Transfer of ownership
- Buy/sell agreements
- Recruiting non-family management
- Conflict resolution
- Employee Stock Ownership Plans
- Advisory board meetings
- Information technology

To initiate discussions, please contact [Barry Horowitz](#) at 212 829 3211 or email him at bhorowitz@eisnerlubin.com.